



TUFA

# BARGAINING UPDATE



## Bargaining primer

### What is bargaining, really?

It is the way members, speaking through a team, collectively tell the employer what must change in the workplace.

The employer is unlikely to cede to these demands – if they wanted to give you these things, you wouldn't need a union!

This is where you come in: by your actions, you must convince the employer that you support the mandate you gave the team.

### What happens at the bargaining table?

Your team will explain your demands to the employer. They will collect information from the employer and try out different ways of getting to an agreement.

The employer will have its own demands. It will try to figure out which of your demands it must concede to, and what the members will do if they say no.

The team cannot produce a deal in a vacuum. Bargaining is not a “debate” nor a “chess match”. Success comes to unions with power and a willingness to use that power to achieve their goals.

## Update on bargaining

The union and employer are still on track to meet and exchange proposals in early August. We'll send out another bargaining update in mid-August.

## Fall GMM, plan to attend

The fall GMM has been tentatively scheduled for Sept 29th.

## Bargaining team

Feel free to contact your bargaining team with questions or comments.

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